
RESOLUTION NO. 2024-33017

A RESOLUTION OF THE MAYOR AND COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, ACCEPTING THE RECOMMENDATION OF THE FINANCE AND ECONOMIC RESILIENCY COMMITTEE, MADE AT ITS APRIL 19, 2024 MEETING, TO AMEND THE FOLLOWING RESOLUTIONS; AMENDING RESOLUTION NO. 2023-32686 TO INCREASE AFTERSCHOOL ENRICHMENT FUNDING AT MIAMI BEACH FIENBERG FISHER AND MIAMI BEACH NAUTILUS MIDDLE SCHOOL TO IMPLEMENT A MIAMI BEACH MUSIC PROGRAM (ROCK ENSEMBLE) IN THE AMOUNT OF \$25,000 FOR BOTH SCHOOLS; AMENDING RESOLUTION NO. 2022-32064 TO INCREASE GRANT FUNDING BY \$20,000 FOR THE MIAMI BEACH SENIOR HIGH SCHOOL ROCK ENSEMBLE AFTERSCHOOL ENRICHMENT PROGRAM; AND AMENDING RESOLUTION NO. 2023-32845 TO ALLOW PROGRAMMING FOR THE STEAM (SCIENCE, TECHNOLOGY, ENGINEERING, ART, AND MATHEMATICS) PLUS PROGRAMMING TO BEGIN IN SEPTEMBER OF EACH SCHOOL YEAR, SUBJECT TO FUNDING APPROVAL DURING THE CITY'S ANNUAL BUDGETARY PROCESS ANNUALLY.

WHEREAS, in January 2008, the City of Miami Beach, Florida ("City") entered into an Education Compact with Miami-Dade County Public Schools (M- DCPS) to enhance learning opportunities for youth; and

WHEREAS, the Education Compact reflects the desire of the Miami Beach community to support excellence in education in the City's public schools and is an investment in the overall enhancement of education for the City's residents; and

WHEREAS, the Science, Technology, Engineering, and Mathematics ("STEM") to Science, Technology, Engineering, Arts, and Mathematics ("STEAM") movement has been taking root over the past several years and is surging forward as a positive model of action to truly meet the needs of a 21st-century economy; and

WHEREAS, on July 23, 2021, the Mayor and City Commission adopted Resolution No. 2021- 31776 extending the current agreement with the Bass for an additional year through September 30, 2023, in the total sum not to exceed \$ 372,000 annually, for an initial term of one (1) year, with two (2) one- year renewal terms, at the option of the City, and subject to funding appropriation and approval by the. City Commission during the budgetary process for each fiscal year; and

WHEREAS, at the April 19, 2024, Finance and Economic Resiliency Committee Meeting, members unanimously supported the extension of the STEAM Plus program to begin in September of each school year beginning in the 2024-25 school year within the existing budget of \$372,000; and

WHEREAS, over the past several years, the City of Miami Beach has expanded free afterschool enrichment programs at Miami Beach Fienberg Fisher K-8, Biscayne Beach Elementary, and Miami Beach Senior High School to support various components of the Miami Beach Education Compact; and

WHEREAS, on March 14, 2022 the Mayor and Cities Commission adopted Resolution No. 2022-32064 to provide funding for the Miami Beach Rock Ensemble afterschool program at Miami Beach Senior High School, through a grant to Young Musicians Unite, Inc. for the 2021-22 school year and each year thereafter, in an amount not to exceed \$30,000; and

WHEREAS, at the April 19, 2024, Finance and Economic Resiliency Committee meeting, members unanimously supported the expansion of the City's afterschool enrichment program to provide a music program (Rock Ensemble) in an amount of \$25,000 each for Miami Beach Fienberg Fisher K-8 and Miami Beach Nautilus Middle School and to increase the grant amount for the Miami Beach Rock Ensemble at Miami Beach Senior High School by an additional \$20,000 for the 2024-2025 school year and each year thereafter, subject to funding approval during the City's annual budgeting process.

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, that the Mayor and City Commission hereby approve and authorize the City Manager to execute the recommendation of the Finance and Economic Resiliency Committee, made at its April 19, 2024 meeting, to amend the following Resolutions; amend Resolution No. 2023-32686 to increase Afterschool Enrichment funding at Miami Beach Fienberg Fisher and Miami Beach Nautilus Middle School to implement a Miami Beach Music Program (Rock Ensemble) in the amount of \$25,000 for both schools; amend Resolution No. 2022-32064 to increase grant funding by \$20,000 for the Miami Beach Senior High School Rock Ensemble Afterschool Enrichment program; and amend Resolution No. 2023-32845 to allow programming for the STEAM (Science, Technology, Engineering, Art, And Mathematics) Plus programming to begin in September of each school year, subject to funding approval during the City's annual budgetary process annually.

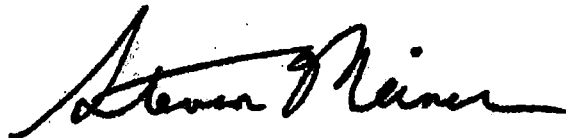
PASSED and ADOPTED this 15 day of May 2024.

ATTEST:



MAY 21 2024


Rafael E. Granado, City Clerk



Steven Meiner, Mayor

Sponsored by Commissioner Tanya K. Bhatt
Co-Sponsored by Commissioner David Suarez
Co-Sponsored by Commissioner Joseph Magazine

APPROVED AS TO
FORM & LANGUAGE
& FOR EXECUTION


City Attorney *SH* Date 5/21/2024

MIAMI BEACH

COMMISSION MEMORANDUM

TO: Honorable Mayor and Members of the City Commission
 FROM: Rickelle Williams, Interim City Manager
 DATE: May 15, 2024

SUBJECT: A RESOLUTION OF THE MAYOR AND COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, ACCEPTING THE RECOMMENDATION OF THE FINANCE AND ECONOMIC RESILIENCY COMMITTEE, MADE AT ITS APRIL 19, 2024 MEETING, TO AMEND THE FOLLOWING RESOLUTIONS; AMENDING RESOLUTION NO. 2023-32686 TO INCREASE AFTERSCHOOL ENRICHMENT FUNDING AT MIAMI BEACH FIENBERG FISHER AND MIAMI BEACH NAUTILUS MIDDLE SCHOOL TO IMPLEMENT A MIAMI BEACH MUSIC PROGRAM (ROCK ENSEMBLE) IN THE AMOUNT OF \$25,000 FOR BOTH SCHOOLS; AMENDING RESOLUTION NO. 2022-32064 TO INCREASE GRANT FUNDING BY \$20,000 FOR THE MIAMI BEACH SENIOR HIGH SCHOOL ROCK ENSEMBLE AFTERSCHOOL ENRICHMENT PROGRAM; AND AMENDING RESOLUTION NO. 2023-32845 TO ALLOW PROGRAMMING FOR THE STEAM (SCIENCE, TECHNOLOGY, ENGINEERING, ART, AND MATHEMATICS) PLUS PROGRAMMING TO BEGIN IN SEPTEMBER OF EACH SCHOOL YEAR, SUBJECT TO FUNDING APPROVAL DURING THE CITY'S ANNUAL BUDGETARY PROCESS ANNUALLY.

RECOMMENDATION

Accept the recommendation of the Finance and Economic Resiliency Committee at its April 19, 2024 meeting to allocate unused funding for the STEAM Plus program from FY 2024 for school year 2023-2024 to fund STEAM Plus activities in school year 2024-2025 exclusively for the months of August and September of 2024. STEAM Plus funding allocation is sufficient to fund recurring activities aligned to the fiscal year going forward.

Prioritize funding during the FY 2025 budget process to expand the Miami Beach Rock Ensemble Afterschool Enrichment programming to Miami Beach Nautilus Middle School and Miami Beach Fienberg Fisher K-8 Center and increase funding for the Miami Beach Rock Ensemble afterschool enrichment by \$20,000 beginning in school year 2024-25. Programming must be available to public, private and charter school students. Total requested additional amount for the Miami Beach Rock Ensemble afterschool enrichment not to exceed \$70,000.

BACKGROUND/HISTORY

This item was referred for a discussion at the February 21, 2024 Commission Meeting by Commissioner Tanya K. Bhatt, to implement programming to be included in the 2025 budget planning process (Attachment A).

STEAM Plus

In January 2008, the City of Miami Beach entered an Education Compact with Miami-Dade County Public Schools to enhance learning opportunities for youth. The Compact reflects the desire of the Miami Beach community to support excellence in the City's public schools and currently addresses and supports the following priority areas: Teacher Recruitment/ Retention; Communication; Parental Involvement/ Family Support; Youth and Community Engagement; Health and Well- Being; Student Achievement; Safety; and Technology.

On April 15, 2015, the Mayor and the City Commission adopted Resolution No. 2015-28997, which directed the Administration to expand the Compact to address the following areas: Early Learning; Extracurricular/ Choice Offerings; and Afterschool Programming.

On January 16, 2019, the Mayor and the City Commission adopted Resolution No. 2019- 30690, authorizing the City Manager and City Clerk to execute a grant agreement with the Friends of the Bass Museum, Inc. for the implementation of a Science, Technology, Engineering, Arts, and Mathematics (STEAM) Plus program with Miami Beach public schools and local cultural institutions. The program is referred to as a STEAM Plus initiative and is intended to inspire students to engage and prepare in science, technology, engineering, arts, and mathematics to work with cultural anchors to infuse theatre, visual arts, dance, and music in traditional class offerings.

The below table provides information on the utilization of the STEAM Plus program at an annual budget of \$372,000 since inception:

School Year	# of Students Participating	# of Partnership Interactions	# of Classrooms Visited	CMB Funding Provided
2019-2020	2,915	220	451	\$153,244
2020-2021	4,310	254	209	\$184,538
2021-2022	4,982	407	178	\$247,978
2022-2023	3,425	339	179	\$324,909

A detailed chart with the total cost per student and school for the 2022-2023 STEAM Plus program is provided (Attachment B).

Afterschool Enrichment

Over the past several years, the City of Miami Beach has expanded free afterschool enrichment programs at Miami Beach Fienberg Fisher K-8, Biscayne Beach Elementary, and Miami Beach Senior High School to support various components of the Miami Beach Education Compact. The City of Miami Beach offers the Miami Beach Rock Ensemble as a free afterschool enrichment at Miami Beach Sr. High School.

Resolution No. 2021- 31537 authorized the City to accept donations from Young Musicians Unite Inc. in support of the City of Miami Beach's afterschool enrichment Rock Ensemble program at Miami Beach Senior High School.

Resolution 2022-32064 authorized a grant to Young Musicians Unite, Inc. in an amount not to exceed \$30,000 to support the Miami Beach Sr. High School Rock Ensemble afterschool program for the 2021-22 school year and subsequent school years.

ANALYSIS

STEAM Plus

The STEAM Plus program continues to expand and provide enrichment to Miami Beach youth. The following Miami Beach public schools are participating in the STEAM Plus program:

- Biscayne Beach Elementary
- Miami Beach South Pointe Elementary
- North Beach Elementary
- Miami Beach Fienberg Fisher K-8 Center
- Miami Beach Nautilus Middle
- Miami Beach Sr. High

The Office of Education and Performance Initiatives reached out to our public school partners to gauge interest in a programming start date of September each school year. School site administrator feedback received indicated an overwhelming interest in program alignment to the school year calendar with an earlier start date than previously programmed by the initiative managers, Friends of the Bass Inc. As such, the current agreement will be amended to allow for a start date of September each school year utilizing the existing budget of \$372,000.

Afterschool Enrichment

The Office of Education and Performance Initiatives inquired as to interest in a Miami Beach Rock Ensemble as an afterschool enrichment at Miami Beach Fienberg Fisher K-8 and Miami Beach Nautilus Middle School. School site administration indicated an interest in a free Miami Beach Rock Ensemble afterschool enrichment as part of the existing free afterschool program currently underway.

Current funding for the City's free afterschool enrichment at Miami Beach Fienberg Fisher K-8 and Miami Beach Nautilus Middle schools do not include funding for a Miami Beach Rock Ensemble afterschool enrichment class.

The below chart reflects afterschool enrichment offered at these schools through the City of Miami Beach as indicated:

School	Funding Per Resolution	Free Afterschool Enrichment Offered 2023-2024	Program Cost 2023-2024	# of Students Served 2023-2024	Total Cost to City Per Student Annually
Miami Beach Fienberg Fisher K-8	\$40,000	Art Through Life	\$10,000	54	\$185
		Music Creation	\$14,102	19	\$742
		Science Explore	\$3,280	14	\$234
		Physics/Biology	\$7,757	16	\$484
		Yoga/Meditation	\$1,080	21	\$51
		Culture Explore	\$540	5	\$108
		Engineering	\$1,080	43	\$25
		Theater	\$1,080	29	\$37
		Robotics/Drones	\$1,080	54	\$20
		Miami Beach Nautilus Middle School	\$0		
Miami Beach Sr. High	\$33,600	Rock Ensemble	\$30,000	23	\$1304
		Speech Debate	\$3,600	0	N/A

466

School					
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Biscayne Beach Elementary also offers free afterschool enrichment through the City at an annual cost of \$30,000 per school year.

The Office of Education and Performance Initiatives and the Procurement Department issued a Request for Information (RFI) for after-school enrichment instruction that is STEAM (Science, Technology, Engineering, Arts and Math) driven. The intent of the RFI was to identify additional potential after-school enrichment program providers. The deadline to submit information was April 8, 2024. A copy of the RFI request and responses is provided (Attachment C).

Young Musicians Unite (YMU) provided the attached proposal for a Miami Beach Rock Ensemble as an afterschool enrichment through the City's current free afterschool enrichment program (Attachment D). The below chart summarizes the request for support from YMU for a MB Rock Ensemble afterschool program:

School	YMU Proposed Rock Ensemble Budget	Current City Contributions 2023-2024	YMU Requested City Contribution 2024-2025	Estimated # of Students Served	Total Program Cost Per Student Annually
Miami Beach Fienberg Fisher K-8	\$47,543	\$0	\$25,000	25	\$1,901
Miami Beach Nautilus Middle	\$47,543	\$0	\$25,000	25	\$1,901
Miami Beach Sr. High	\$129,517	\$30,000	\$50,000	23	\$5,631

SUPPORTING SURVEY DATA

49% of resident are satisfied or very satisfied with public schools in Miami Beach

FINANCIAL INFORMATION

FY 2025 \$70,000

Amount(s)/Account(s):

Applicable Area

Not Applicable

Is this a "Residents Right to Know" item, pursuant to City Code Section 2-14?

No

Does this item utilize G.O. Bond Funds?

No

Strategic Connection

Prosperity - Be known for (K-12) educational excellence.

Legislative Tracking

Education and Performance Initiatives

Sponsor

Commissioner Tanya K. Bhatt

ATTACHMENTS:

Description

- D Attachment A- Commission Memo C4U (February 21, 2024)
- D Attachment B - STEAM Plus Program School Allocation
- D Attachment C - Summary RFI 2024-351-LB
- D Attachment D - YMU Nautilus Fienberg MB Rock Ensemble Proposed Budget
- D Resolution

MIAMI BEACH

City Commission Meeting
ADDENDUM MATERIAL 3
February 21, 2024

ATTACHMENT A
COMMISSION ITEM C4U
(February 21, 2024)

Mayor Steven Meiner
Commissioner Tanya K. Bhatt
Commissioner Laura Dominguez
Commissioner Alex Fernandez
Commissioner Joseph Magazine
Commissioner Kristen Rosen Gonzalez
Commissioner David Suarez

City Manager Alina T. Hudak
City Attorney Rafael A. Paz
City Clerk Rafael E. Granado

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ATTENTION ALL LOBBYISTS

Chapter 2, Article VII, Division 3 of the City Code of Miami Beach entitled "Lobbyists" requires the registration of all lobbyists with the City Clerk prior to engaging in any lobbying activity with the City Commission, any City Board or Committee, or any personnel as defined in the subject Code sections. Copies of the City Code sections on lobbyists laws are available in the City Clerk's office. Questions regarding the provisions of the Ordinance should be directed to the Office of the City Attorney.

ADDENDUM AGENDA

C4 - Committee Assignments

C4 U REFERRAL TO THE FINANCE AND ECONOMIC RESILIENCY COMMITTEE TO DISCUSS POTENTIAL FUNDING FOR YOUNG MUSICIANS UNITE/ROCK ENSEMBLE PROGRAMING.

Commissioner Tanya K. Bhatt
Addendum added on 2/20/2024

C4 V REFERRAL TO THE FINANCE AND ECONOMIC RESILIENCY COMMITTEE TO DISCUSS LEVELS OF SERVICE AND FUNDING FOR CITY SERVICES IN NORTH BEACH AS COMPARED WITH OTHER AREAS OF THE CITY, WITH THE INTENT OF USING THE RELEVANT DATA TO MAKE INFORMED FUNDING DECISIONS FOR NORTH BEACH AS PART OF THE FY 2025 BUDGET PROCESS.

Commissioner Tanya K. Bhatt
Addendum added on 2/20/2024

C4 W REFERRAL TO THE FINANCE AND ECONOMIC RESILIENCY COMMITTEE TO DISCUSS SPONSORSHIP FUNDING FOR THE M.I.A. MEDIA GROUP LEGACY 20TH ANNIVERSARY GALA IN THE AMOUNT OF \$25,000 FOR FY 2024.

Economic Development
Commissioner Tanya T. Bhatt
Addendum added on 2/20/2024

MIAMI BEACH

COMMISSION MEMORANDUM

TO: Honorable Mayor and Members of the City Commission
FROM: Commissioner Tanya K. Bhatt.
DATE: February 21, 2024

SUBJECT: REFERRAL TO THE FINANCE AND ECONOMIC RESILIENCY COMMITTEE TO DISCUSS POTENTIAL FUNDING FOR YOUNG MUSICIANS UNITE/ROCK ENSEMBLE PROGRAMING.

BACKGROUND/HISTORY

Was the Agenda Item initially requested by a lobbyist which, as defined in Code Sec. 2-481, includes a principal engaged in lobbying? No

If so, specify name of lobbyist(s) and principal(s): N/A

ANALYSIS

Young Musicians Unite is an integral partner in our city's education and music history. The impacts the program has on students' outcomes for the shockingly low cost per student is remarkable (see attached graphic).

I would like to refer this to FERC to discuss implementing all three proposals ASAP as warranted, and to be included in our 2025 budget planning process.

See additional information in attached documents.

SUPPORTING SURVEY DATA

N/A

FINANCIAL INFORMATION

To be determined at Finance Committee.

<u>Is this a "Residents Right to Know" item, pursuant to City Code Section 2-14?</u>	<u>Does this item utilize G.O. Bond Funds?</u>
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No	No
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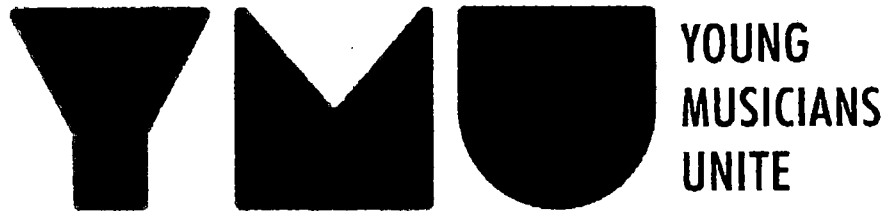
Legislative Tracking

Commissioner Tanya K. Bhatt

ATTACHMENTS:

Description

- Young Musicians Unite Proposal
- Rock Ensemble Inflation Revisement
- Nautilus and Feinberg Fisher Rock Ensemble Annual Budget
- 23 24 Budget YMU STEAM+ Revised for FULL YEAR



Over 16,000 Students Served Since 2013
www.YoungMusiciansUnite.org

MIAMI BEACH

Our Partnership

Young Musicians Unite is thankful for the generous support of the City of Miami Beach. Over the last 6 years, YMU has impacted over 2,500 students in four Miami Beach schools through the City's STEAM+ Arts Programs, has successfully implemented over 90 youth concerts for Miami Beach residents and has partnered with the city to run and redevelop the Miami Beach Senior High Rock Ensemble. As you may know, the Rock Ensemble was founded by the late Doug Burris in 1972 and was the first school rock ensemble in American history.

My name is Sammy Gonzalez and I am the CEO/Founder of Young Musicians Unite, founder of the Wynwood School of Music, and current Director of the Miami Beach Rock Ensemble. I personally attended North Beach Elementary, Nautilus Middle School and Miami Beach Senior High School. At Miami Beach Senior High School, I was a member of the Rock Ensemble, The Classical Guitar Ensemble, and was a Silver Knight Nominee for the school. Doug Burris was like a father to me and over the last 3.5 years I have been focused on revitalizing the Rock Ensemble, increasing its relevance to the students and our community. Over the years, we have been successful in partnering and performing with The City of Miami Beach, The North Beach Bandshell, The Bass Museum and New World Symphony.

REQUESTS:

1) STEAM+

- a) Young Musicians Unite has been working with the City of Miami Beach on the STEAM+ program for the past 6 years, 2018-current.
- b) Our programs are located at Nautilus Middle School, North Beach Elementary, Fienberg Fisher K-8, and Miami Beach Senior High School
- c) An issue with the program is that funding doesn't kick in until November, which provides issues with the schools and students not having a teacher for August, September, and October. North Beach Elementary, Nautilus Middle School, Feinberg Fisher, and Miami Beach Senior High School have a 30 year history of strong guitar teachers and programs. Currently the only guitar teacher is at North Beach Elementary and the rest of the schools depend on Young Musicians Unite to come in through STEAM+ funding to provide programming.
 - i) Students at Miami Beach High School and Feinberg had to wait until November before they were able to actually use their guitars in their class due to the funding starting late into the semester.
 - ii) Due to this issue, the teacher at Nautilus decided to cut the 200 student guitar program for the first time in 30+ years. He wants the program to return but needs the program to start when school starts.
- d) Our budget for this 23/24 school year is \$72,000 with 515, 1.5 hour classes this school year.
 - i) If we were able to start programming on the first day of school our budget would have been \$91,904 for 704, 1.5 hour classes. So for an extra \$19,904 we would be able to give students the consistency in their programming they deserve and also add in an extra 189 classes of music across Miami Beach schools.
- e) We recommend that funding goes from November to October 31st to account for the budget terms.

2) The Miami Beach Rock Ensemble - We are looking for an increase in funding due to an increase in surveys and inflation. Funding currently stands at \$30,000 per year and our budget is \$129,517 per year.

- a) The Rock Ensemble, founded by the late Doug Burris in 1972, is the first school based ensemble of its kind in our nation's history. The student-led musical group is a combination of musicians, stage crew and a sound engineering team. The Rock Ensemble comes together to play classic and modern rock and lends vocational experience to its students through engaging them in professional environments at a young age. Many professional musicians and sound engineers have passed through the ranks of the Rock Ensemble over its 52 year run. I'm proud to note the achievement and success of the group and our partnership

between The City of Miami Beach, Miami Beach Senior High School, Young Musicians Unite and MDCPS.

i) **Sammy Gonzalez - Director**

(1) Founder of the non-profit Young Musicians Unite, The Wynwood School of Music, The Bull Productions Recording Studio, and Miami Music Productions. Sammy is a past Rock Ensemble Alumnus of the program under the late Doug Burris and Michael McNamee.

ii) **Michael McNamee - Assistant Director**

(1) Guitarist and Vocalist for The Macsters. Mac has led as Assistant Director for the last 24 years and was an alumnus of the program under the late Doug Burris.

iii) **AJ Hill - Artistic Director** - Saxophone player of the world renown Spam Allstars.

b) **Funding Supports:** It costs approximately \$129,517 to fully fund and train the ensemble for a full school year, perform in a minimum of 20 performances, and compete nationally.

(1) 70, 3 Hour Classes with 3 teaching artists who specialize in engineering, vocals, and instruments.

(2) Student participation in over 20 concerts across our city

(3) ACT Prep

(4) College Readiness Prep (Counselors and Private Lessons for Auditions)

(5) Venue rentals

(6) Production Manager, Van, and stage hands for 20 concerts

(7) T-shirts and Marketing

(8) Professional Equipment

(9) Professional music recordings and video in a grade A studio

ii) We have taken the ensemble to new heights and with these rounded services and the cost to run this program has gone up due to pay increases.

iii) **Funding Breakdown:**

(1) City of Miami Beach \$30,000

(2) Children's Trust \$39,000

(3) Young Musicians Unite \$60,517

3) **The Expansion of the Fienberg Fisher Rock Ensemble and Creation of the Nautilus Rock Ensemble**

a) The Feinberg Fisher Rock Ensemble has been around for 30 years under former teacher Mr. Pasero. Once Mr. Pasero left Young Musicians Unite and took over the ensemble to make sure the program didn't cease to exist. This program is an important feeder and pipeline into Miami Beach Senior High School.

b) The current program operates one day a week for two hours.

c) Proposal - We are proposing

- i) Fienberg Fisher Rock Ensemble takes place 3 times per week, for 2 hours, with two teachers working with the students.
- ii) We create the Nautilus Rock Ensemble, with the ensemble taking place 3 times per week, for two hours with two teachers.
- iii) These two ensembles will create a pipeline and consistency from Nautilus and Feinberg into Miami Beach Senior High School. This pipeline will also keep schools within the feeder pattern and slow attrition to schools such as MAC and New World School of the Arts.
- iv) **Funding Supports:** It costs approximately \$95,086 to fully fund and train the two ensembles for a full school year, performing in a minimum of 10 performances.
 - (a) Two schools with 3 day a week programs
 - (b) 90, 2 Hour Classes with 2 teaching artists who specialize in engineering and vocals/instruments.
 - (c) Student participation in over 10 concerts across our city
 - (d) Venue rentals
 - (e) Production Manager, Van, and stage hands for 10 concerts
 - (f) T-shirts and Marketing
 - (g) Professional Equipment
 - (h) Professional music recordings and video in a grade A studio

(2) Funding Breakdown & Request:

- (a) City of Miami Beach \$67,950
- (b) Young Musicians Unite \$27,136

The Miami Beach Rock Ensemble Annual Budget

Young Musicians Unite

	PROJECT BUDGET	City of Miami Beach	DESCRIPTION
Project Staff Creative Director - AJ Hill	\$ 7,350.00	\$ 6,000.00	\$105 x 70 Classes (3hr per class) Sept 5th - May 30th
Project Staff Assistant Director - Michael Mac	\$ 7,350.00	\$ 6,000.00	\$105 x 70 Classes (3hr per class) Sept 5th - May 30th
Project Staff - Director - Sammy Gonzalez	\$ 31,249.00	\$ -	70 Classes (105 Hours), Management (80 Hours for the year), and 15 Performances (15 x 5 hours = 75 hours) Total 260 Hours x \$120.19 = \$31,249 (Note: This is still steeply discounted. Sammy works with 3 paying ensembles in our community and charges and receives \$200 an hour, the in-kind benefit through market value is \$73,000 for the total time dedicated.
Project Staff - Production Manager	\$ 20,000.00	\$ 6,000.00	\$1,000 per show x 20 performances
Project Staff - Performance Chaperone Performances	\$ 3,000.00		Chaperones the students throughout the set up and breakdown of performances. Performance days are 8-12 hours long. \$150 stipend per show, average about 20 shows a year.
Project Staff - Stage Hand for Performances	\$ 10,000.00		Pick up all of the equipment at the last rehearsal before a performance. Transports and sets up all of the equipment and the sound system to the performance. Breaks down the equipment at the end of a show. Transports the equipment back to the school at the next rehearsal. \$250 for a 6-12 hour show x 2 staff members x 20 shows
ACT and College Prep	\$ 10,000.00		9th, and 10th graders participate in ACT prep while 11th and 12th graders participate in College prep.
Project Staff - Music Video and Recording	\$ 5,000.00		Professional recording and mixing of 1-4 rock ensemble songs and then a professional video for one song
YMU Program Director - Pedro Diaz	\$ 3,168.00	\$ 3,168.00	Staff member in charge of day to day operations, communications, and staff support - 1.5 hour per school x \$44 per hour x 48 weeks x program
YMU Regional Director - Paul Rabut	\$ 3,000.00	\$ 3,000.00	Regional Director is in charge of programs, lesson plans, concerts, and mentors at school(s): 2.5 Hours per week per school x \$25 an hour x 48 weeks x schools
YMU Operations Support	\$ 2,400.00	\$ 2,000.00	2 hour per week per school x \$25 x 48 weeks x program
YMU (Admin Support) - Melanie Greenwald	\$ 5,000.00	\$ 3,000.00	admin fees -
Van Fee	\$ 2,500.00	\$ -	Every performance utilizes the van. This includes the van, gas, tolls, and parking
Food/Beverage	\$ 3,500.00	\$ -	Food and Beverages at performances and a thank you dinner
T Shirts	\$ 3,000.00	\$ 832.00	T-Shirt for every Student, Posters, Banners (uniform)
Ad Spends and Flyer Designs	\$ 3,500.00	\$ -	The design of flyers and ad spends to help promote performances
Concert Winter and Spring Venue Rentals and Associated Costs	\$ 4,500.00	\$ -	Miami Beach Bandshell and Other Performances
Equipment	\$ 5,000.00	\$ -	Equipment
TOTAL EXPENSES	\$ 129,517.00	\$ 30,000.00	

	TOTAL PROJECT REVENUE
REVENUE	Project Budget
City of Miami Beach	\$ 30,000.00
Childrens Trust	\$ 39,000.00
Young Musicians Unite	\$ 60,517.00
TOTAL PROJECT REVENUE	\$ 129,517.00

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Nautilus and Feinberg Fisher Rock Ensemble Annual Budget

Young Musicians Unit

	PROJECT BUDGET	YMU Budget	DESCRIPTION
Project Staff Creative Director - Nautilus	\$ 6,300.00		\$35hr x 2hr x 90 Classes (2hr per class, 3 days a week) Sept 5th - May 30th
Project Staff Creative Director - Feinberg Fisher	\$ 6,300.00		\$35hr x 2hr x 90 Classes (2hr per class, 3 days a week) Sept 5th - May 30th
Project Staff Assistant Director - Nautilus	\$ 6,300.00		\$35hr x 2hr x 90 Classes (2hr per class, 3 days a week) Sept 5th - May 30th
Project Staff Assistant Director - Feinberg Fisher	\$ 6,300.00		\$35hr x 2hr x 90 Classes (2hr per class, 3 days a week) Sept 5th - May 30th
Project Staff - Production Manager	\$ 10,000.00	\$ 5,000.00	\$1,000 per show x 10 performances
Project Staff - Performance Chaperone Performances	\$ 1,500.00		Chaperones the students throughout the set up and breakdown of performances. Performance days are 8-12 hours long. \$150 stipend per show, average about 10 shows a year.
Project Staff - Stage Hand for Performances	\$ 5,000.00	\$ 2,500.00	Pick up all of the equipment at the last rehearsal before a performance. Transports and sets up all of the equipment and the sound system to the performance. Breaks down the equipment at the end of a show. Transports the equipment back to the school at the next rehearsal. \$250 for a 6-12 hour show x 2 staff members x 10 shows
Project Staff - Music Video and Recording	\$ 5,000.00	\$ 5,000.00	Professional recording and mixing of 1-4 rock ensemble songs and then a professional video for one song
YMU Program Director - Pedro Diaz	\$ 6,336.00	\$ 6,336.00	Staff member in charge of day to day operations, communications, and staff support - 1.5 hour per school x \$44 per hour x 48 weeks x 2 programs
YMU Regional Director - Paul Rabut	\$ 6,000.00		Regional Director is in charge of programs, lesson plans, concerts, and mentions of school(s): 2.5 Hours per week per school x \$25 an hour x 48 weeks x 2 schools
YMU Operations Support	\$ 4,800.00	\$ 4,800.00	2 hour per week per school x \$25 x 48 weeks x 2 programs
YMU (Admin Support)	\$ 10,000.00	\$ 2,000.00	admin fees - \$5000 per school
Van Fee	\$ 2,500.00		Every performance utilizes the van. This includes the van, gas, tolls, and parking
Food/Beverage	\$ 3,500.00		Food and Beverages at performances and a thank you dinner
T Shirts	\$ 3,000.00		T-Shirt for every Student, Posters, Banners (uniform)
Ad Spends and Flyer Designs	\$ 1,250.00		The design of flyers and ad spends to help promote performances
Concert Winter and Spring Venue Rentals and Associated Costs	\$ 4,500.00		Miami Beach Bandshell and Other Performances
Equipment	\$ 6,500.00	\$ 1,500.00	Equipment
TOTAL EXPENSES	\$ 95,086.00	\$ 27,136.00	

TOTAL PROJECT REVENUE	
REVENUE	Project Budget
City of Miami Beach	\$ 67,950.00
Young Musicians Unit	\$ 27,136.00
TOTAL PROJECT REVENUE	\$ 95,086.00

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Organization Name: Young Musicians Unio, Inc

704 Interactions

Expenses	Amount	Description/breakdown	Notes from The Boss
In-house/Salaried Personnel Administration	\$9,056.00	CFO Melanie Greenwald Admin Jasmin Nunez	
In-house/Salaried Personnel Artistic	\$35,860	Every program will be personally overseen by our regional director who will be hired specifically for this project and additional oversight by our program director. These are people on the ground providing additional assistance to our teachers and ensuring that our programs are carried out effectively. Program Director: \$40/hour x 43 weeks x average of 8 hours per week = \$13,760 Regional Director: \$25/hour x 43 weeks x average of 15 hours per week = \$17,200. Lesson Plan Development \$5,000 This accounts for 50 hours of design at \$100/hour. Miami Beach Senior High: 2 semesters at 5 hours each - 10 total. Feinberg Fisher K-8: 2 semesters at 10 hours each - 20 hours. Miami Beach Nautilus Middle School: 2 semesters at 5 hours each - 10 total. North Beach Elementary School: 2 semesters at 5 hours each - 10 total.	
Contracted/Outside Artistic fees/services	\$44,180	*Miami Beach Senior High: Guitar, Band, and Orchestra: Artistic Teacher - \$52.50/class for 301 classes = \$15,802.50 *Feinberg Fisher Guitar, Strings, & Music Technology: Artistic Teacher - \$52.50/class for 174 classes: \$9,135 *Nautilus Middle School Band: Artistic Teacher - \$52.50/class for 177 classes: \$9,292.50 *North Beach Elementary School: Artistic Fall - Artistic Teachers - \$52.50/class for 40 Classes : \$2,100 *Artistic Staff for Concerts - Winter and Spring Shows (stage tech and sound) - 8 shows at \$300/show: \$2,400 *Master Classes - Artistic Teacher - \$300/class for 4 classes (2 per semester, per school) = \$1,200 *Artistic Program Training Teachers will be trained in STEAM protocol and set for success for managing their classroom and lesson plans. Total Training: \$4,250 *This accounts for 25 hours of teacher training per teacher at \$20/hour x 5 teachers = \$2,500 and then 35 hours x \$50 = \$1,750 for Zach Larmér (COO) to conduct the training.	
Equipment & Repairs	\$2,708	Repairs to equipment purchased for schools and purchases of instruments as needed to meet the classroom needs	
Travel			
Supplies/materials/Printing/ Consumable	\$		
Supplies/materials Non-Consumable	\$		
License Fees (tech software, image licenses, copy-righted curriculum)			
Total Expenses	\$ 91,904.06		

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**ATTACHMENT B
STEAM PLUS SCHOOL ALLOCATION**

M-DCPS + City of MIAMI BEACH



**STEAM+ 2022-2023
COST PER SCHOOL, PER ORGANIZATION
BASED ON ORGANIZATION'S COST PER STUDENT**

Row Labels	# of Interactions	Students Served	Cost Per Student	Cost Per School Per Student
Biscayne Beach ES	32	343	\$238.38	\$20,221
The Bass	8	102	\$53.15	\$5,421
Miami City Ballet	9	85	\$49.22	\$4,184
Miami Children's Museum	5	79	\$71.74	\$5,667
We the Best Foundation	10	77	\$64.27	\$4,949
Feinberg Fisher K-8	66	385	\$852.31	\$49,356
FIU	4	10	\$240.52	\$2,405
The Bass	7	85	\$53.15	\$4,518
Miami City Ballet	8	72	\$49.22	\$3,544
Miami Children's Museum	5	63	\$71.74	\$4,520
Moonlighter FabLab	10	85	\$248.79	\$21,147
Young Musicians Unite	32	70	\$188.89	\$13,222
MB Nautilus Middle	72	263	\$242.04	\$29,181
The Bass	17	151	\$53.15	\$8,026
Young Musicians Unite	55	112	\$188.89	\$21,156
MB South Point ES	29	304	\$414.63	\$31,909
FIU	8	77	\$240.52	\$18,520
The Bass	7	71	\$53.15	\$3,774
Miami City Ballet	9	70	\$49.22	\$3,445
Miami Children's Museum	5	86	\$71.74	\$6,170
Miami Beach Senior	91	1108	\$720.54	\$88,009
The Bass	14	938	\$53.15	\$49,855
Moonlighter FabLab	4	60	\$248.79	\$14,927
Young Musicians Unite	61	50	\$188.89	\$9,445
Miami New Drama	12	60	\$229.71	\$13,783
North Beach ES	27	688	\$531.78	\$88,236
FIU	7	161	\$240.52	\$38,724
The Bass	7	241	\$53.15	\$12,809
Miami City Ballet	9	124	\$49.22	\$6,103
Young Musicians Unite	4	162	\$188.89	\$30,600
Treasure Island ES	31	334	\$233.57	\$18,000
The Bass	12	126	\$55.48	\$6,990
Miami City Ballet	10	59	\$45.76	\$2,700
Miami Children's Museum	5	58	\$113.10	\$6,560
Moonlighter FabLab	4	91	\$19.23	\$1,750
Grand Total	348	3425	\$3,233.25	\$324,913

Attachment C - RFI 2024-351-LB

Afterschool Enrichment RFI Summary				
Organization	Cost Per student (per hour)	Cost Breakdown	Description	Cost Per Student Explanation
Athena Coding	\$13.33	\$200 per hour with up to 15 students.	Athena coding is a company that provides afterschool programs in Music, Science Exploration, Theatre, Engineering, Visual Arts. Topics explored in programming includes: Video game design and coding, Chess, Animation, AI technologies, Chemistry, Filmmaking, Architecture, Engineering, Music production, Jewelry making, Art, Dungeons and Dragons	\$200 divided by 15 = \$13.
Black Rocket Productions			Black Rocket is a digital arts and STEM education company that offers enrichment programs. It offers courses in Digital Art and Animation including but not limited to Engineering, Robotics, Drones, and Coding.	Budge not provided
Case Education Outreach - FIU	\$12	Interactive programs, \$250/per program up to 25 students Ed Outreach Student \$13/hour, 2 Ed outreach students per program	Case Education outreach provides unique STEAM, interactive experiences and lesson plans based on university research for k-12 audiences. Topics explored through programming includes Science Exploration, Coral Reefs, Air and Space, Physics	\$250 (program cost) + \$26 (for two Ed outreach students) = \$276 \$276 divided by 25 students = \$11.04
Davis Fencing Academy	\$20	The afterschool program fee for this 1-hour/10-class session shall be \$200 for each student, based on a \$20/class fee.	Miami-based sports club focused on instruction in the Olympic sport of fencing for students grades K-12. The program consists of one one-hour class in which students learn the fundamentals of fencing and practice fencing exercises. Program sessions range from 8-20 weeks. Included in programming: • Olympic fencing instruction from USFA-certified professional coaches and SafeSport-trained staff • Safe and proper use of all DFAM fencing equipment, cleaned, sanitized and inspected for each class. • End of session capstone tournament and enrichment day performance (optional)	Breakdown provided
Hey Tutor	\$12	Small group program (Up to 5 students): \$60 per hour Individual Instruction (Up to 10 students): \$70 per hour	HeyTutor is an online and in-person tutoring service that offers academic coaching and after-school enrichment instruction. Afterschool programs focus on science, technology, engineering, arts, and mathematics. Classes included food science, earth science, literacy and art programming.	Small group fee \$60 divided by 5 students = \$12
478 Nexplore	\$13	Hourly rates per class (up to 25 students) \$325 per class (with consumables)	Nexplore is a national enrichment service provider with a mission to foster the joy of learning through a variety of project-based, in-person, specialty programs. They offer a diverse selection of STEAM, life skills, and fitness programs. Topics explored include: science, technology, engineering, arts, math, digital technology, life skills, sports/fitness: soccer, basketball, volleyball, yoga, and dance	\$325 per class divided by 25 students = \$13
478 Purple Ruler	\$10	\$50 hour for group lesson (up to 5 students in a group)	Purple Ruler provides group and one-to-one online learning sessions, via qualified instructors for visual arts, engineering, theatre, and science exploration	\$50 per class divided by 5 students = \$10
Snapology Miami	\$15	For contractors: 1 hour: \$225.00 (up to 15 participants)	Snapology provides hands-on learning experience using Lego Bricks, K'Nex, and other materials to reinforce core S.T.E.A.M and literacy competencies at different grade levels teaching engineering and coding concepts. A minimum of 6 students and a maximum of 15 per class is required for this programing. Topics explored include: technology, engineering, science, robotics, video game design, drones, animation studio, architecture, art history	Provided
Winsome	\$2.40	\$60 Hour (group of 25)	Fine art classes that focus on teaching student fundamental principles of art. Subjects covered are painting techniques, painting tools, creating themes and subject matters, principals oof art appreciation	\$60 per hour divided by 25 students = \$2.40
Young Musicians	\$50 \$18.09 \$19.04	Afterschool Music through STEAM: \$30,000 (30 students) After-School Miami Beach Rock: \$95,000 (25 students) After-School Middle-School Rock: \$50,000 (25 students)	Young Musicians Unite (YMU), Provides in-school music education programs for middle and high schools.	\$30,000 / 30 = \$3,000 / 20 hours = \$50 \$95,000 / 25 = 3,800 / 210 hours = \$18.09 \$50,000 / 25 = \$2,000 / 105 hours = \$19.04

MIAMI BEACH

Procurement Department
1755 Meridian Avenue, 3rd Floor
Miami Beach, Florida 33139
www.miamibeachfl.gov/city-hall/procurement/

REQUEST FOR INFORMATION RFI 2024-351-LB AFTER-SCHOOL ENRICHMENT SERVICES

- 1. **Introduction.** The City of Miami Beach develops and implements free after-school enrichment programming for students in grades 2 through 12 at local schools in Miami Beach with limited access to STEAM (Science, Technology, Engineering, Arts, and Mathematics) activities. Programming is offered after school onsite at partner schools. This program is a zero-cost program for all participating families.
- 2. **Purpose.** The Education Initiatives team is issuing this Request of Information (RFI) for after-school enrichment instruction that is STEAM (Science, Technology, Engineering, Arts and Math) driven. The intent of the RFI is to identify after-school enrichment programs and understand the educational initiatives available to Miami Beach students. Firms that believe they possess the processes, experience, and capacity to provide such programs are invited to submit information in accordance with Section 3 for the City's consideration.

Through this RFI, the City is not seeking and will not consider specific proposals or offers for after-school enrichment services. Following responses to this RFI, the City may schedule mutually agreeable meetings with the respondent(s) to clarify any questions that either the City or the respondent(s) may have.

- 3. **Questions.** Any questions concerning this RFI shall be submitted in writing to Livia Barcelos at liviabarcelos@miamibeachfl.gov. All responses to questions/clarifications will be sent, in the form of an addendum, to all parties downloading the RFI.
- 4. **Submittal Format.** Responses should be organized as follows and include the information requested.
 - a. **Respondent Information.** Submit detailed information regarding the respondent and its team, including but not limited to organization name, years in business/operation, principals, headquarters, and local office details, and the primary contact for any matters relating to the RFI, including name, position, and contact information.
 - b. **Previous Experience.** Submit detailed information regarding the respondent's previous experience providing after-school educational programs. Include details and dates of service, the name of the client, and the name and contact information of the client's representative.
 - c. **Regulatory Approvals.** Submit detailed information demonstrating that applicable agencies authorized the respondent to work with children. Include all applicable licenses and permits. If the respondent has not previously received regulatory approvals, submit a supporting documented plan that addresses the regulatory requirements for using the respondent's product, equipment, or processes within the local jurisdiction.
 - d. **Capacity.** Submit detailed information that demonstrates the respondent's capacity to provide educational initiatives in areas such as:
 - Music / Band (Orchestral/Rock/Jazz)
 - Sound engineering
 - Instrumental
 - Chorus

RFI 2024-351-LB AFTER SCHOOL ENRICHMENT SERVICES

- Visual Arts
 - Painting
 - Sculpting
 - Drawing
 - Digital Art / Animation
- Engineering
 - Robotics
 - Drones
 - Coding
- Theater
 - Set design
 - Prop making
 - Costuming
 - Acting
 - Script writing
- Science Exploration
 - Physics
 - Coral Reefs
 - Air and Space
- Mediation / Yoga
- Dance
 - Creative Movement
 - Ballet
 - Jazz
 - Hip/Hop

- e. **Price.** Provide hourly rates for these types of services. This request is made in an attempt to understand industry rates only. **Through this RFI, the City is not seeking and will not consider specific proposals or offers for after-school enrichment services.**

5. **Submittal Due Date and Requirements.** The deadline for letters of interest is **April 8, 2024, at 3:00 pm, Eastern Time (ET)**. Electronic responses to this RFI are to be submitted via BidSync/Periscope S2G (www.periscopeholdings.com/s2g) or email no later than the date and time indicated above. Emailed responses should be addressed to liviabarcelos@miamibeachfl.gov.

It is the sole responsibility of the respondent to ensure its response is received before the submittal due date and time.

6. **Results of RFI.** The City is not required to act upon any information obtained through this RFI. All information gathered in this RFI is primarily for market research.

Attachment C YMU Nautilus/Fienberg Rock Ensemble Budgets

Nautilus and Feinberg Fisher Rock Ensemble Annual Budget

Young Musicians Unite

	PROJECT BUDGET		City of Miami Beach		YMU Budget		DESCRIPTION
Project Staff Creative Director - Nautilus	\$	6,300.00	\$	6,000.00	\$	300.00	\$35hr x 2hr x 90 Classes (2hr per class, 3 days a week) Sept 5th - May 30th
Project Staff Creative Director - Feinberg Fisher	\$	6,300.00	\$	6,000.00	\$	300.00	\$35hr x 2hr x 90 Classes (2hr per class, 3 days a week) Sept 5th - May 30th
Project Staff Assistant Director - Nautilus	\$	6,300.00	\$	6,000.00	\$	300.00	\$35hr x 2hr x 90 Classes (2hr per class, 3 days a week) Sept 5th - May 30th
Project Staff Assistant Director - Feinberg Fisher	\$	6,300.00	\$	6,000.00	\$	300.00	\$35hr x 2hr x 90 Classes (2hr per class, 3 days a week) Sept 5th - May 30th
Project Staff - Production Manager	\$	10,000.00	\$	8,750.00	\$	1,250.00	\$1,000 per show x 10 performances
Project Staff - Performance Chaperone Performances	\$	1,500.00	\$	750.00	\$	750.00	Chaperones the students throughout the set up and breakdown of performances. Performance days are 8-12 hours long. \$150 stipend per show, average about 10 shows a year.
Project Staff - Stage Hand for Performances	\$	5,000.00	\$	1,000.00	\$	4,000.00	Pick up all of the equipment at the last rehearsal before a performance. Transports and sets up all of the equipment and the sound system to the performance. Breaks down the equipment at the end of a show. Transports the equipment back to the school at the next rehearsal. \$100-\$250 for a 4-12 hour show x 2 staff members x 10 shows
Project Staff - Music Video and Recording	\$	5,000.00			\$	5,000.00	Professional recording and mixing of 1-4 rock ensemble songs and then a professional video for one song
YMU Program Director - Pedro Diaz	\$	6,336.00			\$	6,336.00	Staff member in charge of day to day operations, communications, and staff support - 1.5 hour per school x \$44 per hour x 48 weeks x 2 programs
YMU Regional Director - Paul Rabut	\$	5,000.00	\$	6,000.00	\$		Regional Director is in charge of programs, lesson plans, concerts, and mentors at school(s): 2.5 Hours per week per school x \$25 an hour x 48 weeks x 2 schools
YMU Operations Support	\$	4,800.00	\$		\$	4,800.00	2 hour per week per school x \$25 x 48 weeks x 2 programs
YMU (Admin Support)	\$	10,000.00	\$	5,000.00	\$	5,000.00	admin fees - \$5000 per school
Van Fee	\$	2,500.00	\$	2,500.00	\$	-	Every performance utilizes the van. This includes the van, gas, tolls, and parking
Food/Beverage	\$	3,500.00	\$	500.00	\$	3,000.00	Food and Beverages at performances and a thank you dinner
T Shirts	\$	3,000.00	\$	1,500.00	\$	1,500.00	T-Shirt for every student, Posters, Banners (uniform)
Ad Spends and Flyer Designs	\$	1,250.00	\$		\$	1,250.00	The design of flyers and ad spends to help promote performances
Concert Winter and Spring Venue Rentals and Associated Costs	\$	4,500.00	\$		\$	4,500.00	Miami Beach Bandshell and Other Performances
Equipment	\$	6,500.00	\$		\$	6,500.00	Equipment
TOTAL EXPENSES	\$	95,086.00	\$	50,000.00	\$	45,086.00	

TOTAL PROJECT REVENUE	
REVENUE	Project Budget
City of Miami Beach	\$ 50,000.00
Young Musicians Unite	\$ 45,086.00
TOTAL PROJECT REVENUE	\$ 95,086.00

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